

## **Walter Thomas Greenberg**

A proven leader with thirty-five years of experience selling technology, inventing products (4 patents), creating solution architectures, and directing product development. Mr. Greenberg excels in understanding business and logistical challenges, and then bringing the right product and feature mix to the solution. A demonstrated track record in sales as well as recruiting and leading teams of professionals to the successful delivery of enterprise and niche technology products and projects.

Mr. Greenberg has a wide breadth of employment experience working for corporations as large as GE Capital to mid-sized companies and several startups. He has held positions in sales from National Account Manager to Chief Revenue Officer, from Engineer to Chief Technology Officer, Chief Operations Officer, Chief Financial Officer, and Chief Executive Officer. He has considerable experience in technology from systems, networking, and security management to cloud and application development, deployment, and sustainment including artificial intelligence enabled solutions as well as financial and large project management.

Mr. Greenberg has developed mission driven solutions in several industries pertaining to the development, deployment, and sustainment of the software products. These products have been incorporated in the following industries: retail and wholesale, healthcare, pharmaceutical, clinical research, public safety, law enforcement, military, energy, and casino management.

In his free time, Mr. Greenberg enjoys playing golf and spending time with family and friends.